Description

SUBJECT: Informal Market Research Survey

ITEM: A2CU Aircrew Combat Coat & Trouser, OCP 04061 & 04062 (Unisex Trouser & Coat); 01061 & 01062 (Female) , NSN 8415- 01-641-4036 / 01-695-6644 (Trouser Lead NSNs); 01-641-3701 / 01-695-6434 (Coat Lead NSNs) and Maternity Coat and Trouser.

SPECIFICATION (s):

CO-PD-06-21C, 2 September 2015

CO-PD 06-22C, 2 September 2015

GL-PD-21-13, 24 May 2021

GL-PD-21-14, 24 May 2021

11-PD 21008, 13 January 2023

11-PD 21009, 13 January 2023

The DLA Troop Support is conducting market research on the A2CU Combat Coat and Trouser to determine an acquisition strategy that will enhance our support of military customers worldwide as well as to determine what your industry will be capable of providing with respect to the required item(s). For this reason, DLA Troop Support would appreciate your firm sharing your expertise and insight into how these items can be most efficiently procured.

This informal market survey is intended to gather information regarding fulfillment of the A2CU Combat Coat and Trouser. The acquisition approach listed below was designed to promote competition and to ensure a viable industrial base for the supply of the required item(s). DLA Troop Support anticipates awarding one Firm-Fixed Price, Indefinite Delivery, Indefinite Quantity Contract consisting of a five-year contract whereby the offerors may offer separate prices for each year of the contract. DLA Troop Support requires input from industry to formulate our acquisition strategy regarding how many contracts are necessary, the length of the contract(s), and what type/how many companies are interested in competing for the requirement. Your firm's response to the questionnaire will help the Government determine an appropriate term for the contract based on the current capabilities of the industry.

It should be noted that this inquiry, in no way, should be interpreted as a solicitation for offers. No information provided in response to this inquiry will be considered binding between the vendor and the Government. With this in mind, please review specification for above listed item and answer the questions on the attached pages. The answers you provide will remain confidential. Please return this survey to Michael O'Connor, by November 28, 2025 3:00 PM Local Philadelphia, PA time.

NOTE: This is a MARKET RESEARCH SURVEY, NOT A REQUEST FOR A BID/PROPOSAL. Please review the following pages and provide current market prices.

Thank you for your time and consideration.

Government Requirement:

The quantities provided below are estimates and may change at the time of solicitation based on changes in demand and supply position. This for a proposed FIVE (5) tier contract.

PGC 04061 UNISEX TROUSERS

AEQ (All Tiers): 14,000

PGC 01041 MATERNITY SLACKS

AEQ (All Tiers): 200 or less.

PGC 01061 WOMEN'S TROUSERS

AEQ (All Tiers): 500 or less.

PGC 04062 UNISEX COAT

AEQ (All Tiers): 14,440

PGC 01062 WOMAN's COAT

AEQ (All Tiers): 500 or less

PGC 01040 MATERNITY COAT

AEQ (All Tiers): 200 or less

Notes:

- 1. The Contract Guaranteed Minimum Quantity is 3,600 Coats, and 3,600 Trousers.
- 2. AEQ refers to the Government's good faith estimate of the requirements during a specified contract option. The AEQ does not obligate the government to order a specific quantity, it is provided for informational purposes only.
- 3. The Contract Maximum Quantity is as follows: 180,000 EA which reflects 125% of the AEQs of the two primary items of this contract the Unisex Trouser and Coat which accounts for fluctuations in customer demand. The Government reserves the right to place orders up to the Contract Maximum Quantity. The Government is not obligated to order the Contract Maximum Quantity; however, the Government has the legal right to order up to this quantity prior to the final expiration of any resultant contract. The Government is only required to order the Contract Minimum Quantity listed above.
- 4. Ordering period: Five-Year base term with tiered pricing for each year.

VSTG - Peckham - Lancing, MI DoDAAC: UY0157 OCIE - North Peckham Inc. 5408 W. Grand River Ave. Bldg. B Lansing, MI 48906 VSTJ - LVI - Pendergrass, GA DoDAAC: UY0159 LVI - OCIE SE Pendergrass Distribution Center 596 Bonnie Valentine Way – Door 28 Pendergrass, GA 30567 VSTZ - Travis - Austin, TX DoDAAC: SD0131 AF & MC 3PL – Distribution Center Travis Association for the Blind 4512 South Pleasant Valley Road Austin, TX 78744 6. **FOB Destination** 7. Inspection/Acceptance at Origin Please provide as much insight/information as possible on the following questions to the best of your knowledge at this point in time: 1. Company Identification and Contact Information Company Name: Company Address: Company Main Phone Number: Company CAGE: Point of Contact #1

5.

Delivery Destination:

Name:				
Title/Po	osition:			
Phone:				
Email:				
Point o	f Contact #2			
Name:				
Title/Position:				
Phone:				
Email:				
2.	Company Description:			
a.	Business size (Large or Small)?			
NOTE: NAICS Code is 315990 – Apparel Accessories and Other Apparel Manufacturing; Small Business being defined as a firm that employs less than 600 people)				
b. solicita	If you are a Manufacturer, are you planning to submit an offer on this tion? (Y/N)			
1)	If no, why?			
2)	If yes, what is the manufacturing address/ Place of Performance:			
3)	Will any part of the manufacturing process be subcontracted? (Y/N)			
i.	What percent will be subcontracted? %			
ii.	What is/are the subcontractor(s) company name and address?			
iii.	What is/are the subcontractor(s)'s CAGE code?			
3.	Commerciality:			
a. Is the item commercial or modified commercial in accordance with Federal Acquisition Regulation (FAR) 2.101? For example: is the item of a type used by the general public; sold or offered for sale to the general public or something the general public could request? Is the modification of a type available in the commercial marketplace? (Y/N)				

"General Public" typically means individuals or entities who not part of the Government and who use or purchase products or services for purposes other then a governmental purpose. If you feel that this item is not a type used by the general public, sold or offered for sale to the general public, or something they could not request, please indicate why below:

FAR 2.101 - Commercial item means

(1) Any item, other than real property, that is of a type customarily used by the general public or by non-governmental entities for purposes other than governmental purposes, and-

- (i) Has been sold, leased, or licensed to the general public; or
- (ii) Has been offered for sale, lease, or license to the general public;
- (2) Any item that evolved from an item described in paragraph (1) of this definition through advances in technology or performance and that is not yet available in the commercial marketplace, but will be available in the commercial marketplace in time to satisfy the delivery requirements under a Government solicitation;
- (3) Any item that would satisfy a criterion expressed in paragraphs(1) or (2) of this definition, but for-
- (i) Modifications of a type customarily available in the commercial marketplace; or
- (ii) Minor modifications of a type not customarily available in the commercial marketplace made to meet Federal Government requirements. Minor modifications means modifications that do not significantly alter the nongovernmental function or essential physical characteristics of an item or component, or change the purpose of a process. Factors to be considered in determining whether a modification is minor include the value and size of the modification and the comparative value and size of the final product. Dollar values and percentages may be used as guideposts, but are not conclusive evidence that a modification is minor;
- (4) Any combination of items meeting the requirements of paragraphs(1), (2), (3), or (5) of this definition that are of a type customarily combined and sold in combination to the general public;
- (5) Installation services, maintenance services, repair services, training services, and other services if-
- (i) Such services are procured for support of an item referred to in paragraph (1), (2), (3), or (4) of this definition, regardless of whether such services are provided by the same source or at the same time as the item; and
- (ii) The source of such services provides similar services contemporaneously to the general public under terms and conditions similar to those offered to the Federal Government;
- (6) Services of a type offered and sold competitively in substantial quantities in the commercial marketplace based on established catalog or market prices for specific tasks performed or specific outcomes to be achieved and under standard commercial terms and conditions. For purposes of these

- (i) "Catalog price" means a price included in a catalog, price list, schedule, or other form that is regularly maintained by the manufacturer or vendor, is either published or otherwise available for inspection by customers, and states prices at which sales are currently, or were last, made to a significant number of buyers constituting the general public; and
- (ii) "Market prices" means current prices that are established in the course of ordinary trade between buyers and sellers free to bargain and that can be substantiated through competition or from sources independent of the offerors.
- (7) Any item, combination of items, or service referred to in paragraphs(1) through (6) of this definition, notwithstanding the fact that the item, combination of items, or service is transferred between or among separate divisions, subsidiaries, or affiliates of a contractor; or
- (8) A nondevelopmental item, if the procuring agency determines the item was developed exclusively at private expense and sold in substantial quantities, on a competitive basis, to multiple State and local governments or to multiple foreign governments.
- b. If the answer to (a) is No, does your firm deal in commercial products that would be comparable to the item required and/or can they be used in lieu of the item? If so, could you provide examples?
- c. Are you aware of commercial items available in the marketplace that you could manufacture with minor modification to meet government requirements?
- 4. Item Required:

d.

without incurring additional costs?

a. Is the item made of any type of material that is a major cost driver? (Y/N)

For example, the item is made of {list major materials; i.e. leather, nylon, etc.}

i oi oxa	imple, the item to made of the major materials. i.e. reather, my	1011, 010.j
	What is the minimum number of coats/trousers that your conceture per month to remain sustainable? p	
,	What is your proposed unit price for the coats/trousers at the tion rate?	minimum
\$		
	What is the optimal quantity your company would like to mamonth? per month	nufacture
,	What is your proposed unit price for the coats/trousers at yony's optimal production rate? \$	ur

What is the maximum number of coats/trousers your company can

per month

manufacture in one month (assuming materials and component are available)

questio	n or is the maximum monthly production quantity based on your total cturing capacity?
,	What is your proposed unit price for the coats/trousers at the maximum ion rate?
\$	
Demon	The Government anticipates issuing the solicitation for a period of 30 s 30 days enough time for your firm to produce and submit Product stration Models (PDMs) from each place of performance made in ance with the applicable purchase description? (Y/N)
	If no, how many days are necessary to be able to submit PDMs with oposal? days
2) 30 days	What is the reason your company cannot produce and submit PDMs in s?
f. item?	Are there any known industrial base issues you are aware of with this
3. Deliv	very:
	Can you deliver special measurements of the subject item to military ers throughout the US (direct vendor delivery) as well as to DLA's 3PLs ned earlier? (Y/N)
b.	The initial production lead time associated with this item is 180 days.
1)	Is this realistic? (Y/N)
2)	If not, what is the estimated initial production lead-time? days
3) delivery	If not, what is the estimated production lead-time for subsequent orders? days
4)	If the production lead times of a 180 days is not realistic, why?
4. Prici	ng
earlier,	The Government anticipates awarding a five-year base term contract estimated annual quantity to be delivered to DLA's 3PLs mentioned on a FOB Destination basis, are you able to provide unit pricing for up 5) years? (Y/N)
1)	If yes, please provide estimated prices for the next five (5) years:
	Unit Price
PGC 04	1061 Unit Price
(Tier 1	– Year 1) \$

$$(Tier 4 - Year 4)$$
 \$

PGC 04062 Unit Price

$$(Tier 2 - Year 2)$$
 \$

$$(Tier 4 - Year 4)$$
 \$

PGC 01061 Unit Price

$$(Tier 4 - Year 4)$$
 \$

PGC 01062 Unit Price

$$(Tier 3 - Year 3)$$
 \$

$$(Tier 4 - Year 4)$$
 \$

c Is pric		item stable or volatile?
b. What i		timated labor to material ratio? Labor: Material: %
2) If no, v	why? (ex:	prices of xyz component are too volatile)
(Tier 5 – Year	5)	\$
(Tier 4 – Year	,	
(Tier / Voor	<i>(</i> 1)	\$
(Tier 3 – Year	3)	\$
(Tier 2 – Year	2)	\$
(Tier 1 – Year	1)	\$
PGC 01041	Unit Price	e
(Tier 5 – Year	5)	\$
(Tier 4 – Year	4)	\$
(Tier 3 – Year	3)	\$
(Tier 2 – Year	2)	\$
(Tier 1 – Year	1)	\$
PGC 01040	Unit Price	9
(Tier 5 – Year	5)	\$
(Tier 4 – Year	4)	\$
(Tier 3 – Year	3)	\$
(Tier 2 – Year	2)	\$
(Tier 1 – Year	1)	\$
PGC 01040	Unit Price	e
(Tier 5 – Year	5)	\$

1)	if voiatile, why?			
Departm	I. Would you like the Materials Costs Economic Price Adjustment – Department of Labor Index (JAN 2023) Procurement Note (see below) included in the solicitation? (Y/N)			
,	If yes, indicate the index/indices to be considered for the EPA clause percentage of the item cost that is material-related that the PPI will			
Index item cos	% of			
Material 2023)	Costs Economic Price Adjustment - Department of Labor Index (JAN			
(a) Warr	anties. The contractor warrants that—			
` '	base unit prices set forth in the Schedule do not include allowances for ion of the contingency covered by this procurement note; and			
` '	es invoiced shall be computed in accordance with the terms of this ment note.			
(b) Definitions. As used throughout this procurement note—				
(1) "Index", for the purpose of price adjustment under this procurement note, means the Producer Price Index(es) reported in the monthly publication entitled, "Producer Price Indexes", published by the United States (U.S.) Department of Labor (DOL), Bureau of Labor Statistics (BLS) for the following code number(s) and title(s): [contracting officer fill-in] Note: Up to two indexes can be used under this procurement note. If two indexes are used, a unit allowance for each index must be identified in paragraph (5).				
(2) "Base index" means the arithmetic average of the final version of the index published for the 3 months preceding the closing date for receipt of proposals or the date required for receipt of final proposal revisions if discussions were held.				
] final ve	usting index" means the arithmetic average of the [] first published or [ersion of the index for the 3 months prior to the month in which the g contract modification is effective.			
(4) "Base unit price" means the unit price applicable to a quantity of a contract line item established at contract award, exclusive of any price adjustment pursuant to this procurement note. Thus, when applicable, the term "base unit price" shall mean the tier or option term unit price established at contract award				

that corresponds to the tier or option term for which a price adjustment is being

made.

(5) "Unit allowance" means the portion of	of the base unit price's material-related				
cost(s) that is/are subject to the adjustm	nent under this procurement note. For				
this solicitation, the unit allowance is:	[contacting officer fill-in				
percentage] If two indexes	are being used, indicate the unit				
allowance per index cited in paragraph (1):					

- (6) "Adjustment period" means the period during which a particular adjustment to the unit price under this procurement note (calculated at the beginning of the adjustment period) will apply.
- (c) Adjustments. The price adjustment shall be made to the base unit price that was established at contract award for the tier or option period that corresponds to the adjustment period for which the adjustment is being made. Prior to the end of each adjustment period, the contracting officer will calculate the adjusting index and any adjusted contract unit price(s) for the new adjustment period and modify the contract accordingly. The contracting officer will make price adjustments in accordance with this procurement note by issuing a contract modification showing the base index, the adjusting index, the base unit price, the mathematical calculations, and the changed unit price(s). The price adjustment shall apply to orders issued after the effective date of the contract modification establishing the adjusted unit price for the adjustment period. The contracting officer will base the price adjustment(s) for each adjustment period on the percentage change between the base index and the adjusting index for the adjustment period, as applied to the unit allowance of the applicable base unit price(s). The unit allowance agreed to at time of award will remain fixed throughout the life of the contract unless the Government authorizes a change.
- 1) The contractor shall decrease its price in any particular adjustment period if the adjusting index is less than the base index. This contract allows one (1) price adjustment per year.
- (2) Example of adjustment calculation if one index is used:

A contract containing three (3), one-year tier terms was awarded on 24 March 2021. The date for receipt of final proposal revisions was 21 January 2021. The Tier Term 2 unit price (i.e., the base unit price in this example) is being adjusted under the terms of this procurement note. Tier Term 2 contains a unit price of \$35.50 and begins on 24 March 2022. The index being used is WPU 034203 – PPI Commodity data for Textile products and apparel-Finished manmade, silk, and other natural fiber (excluding cotton and wool) broadwoven fabrics, not seasonally adjusted. The unit allowance is 30%.

Calculating the base index: Average the final version of the index published for the 3 months preceding the date required for receipt of final proposal revisions (21 January 2021).

(Final version of index for October 2020: 185.8; November 2020: 187.9; December 2020: 187.6) = 187.1*

Calculating the adjusting index: Average the first published or final version (as applicable) of the index for the 3 months prior to the month in which the adjusting contract modification is effective (March 2022).

(Index for December 2021: 246.591; January 2022: 246.745; February 2022: 248.606) = 247.3*

Calculating the change to index: Adjusting index (247.3) minus base index (187.1) = 60.2

Calculating the economic price adjustment:

- 1. Divide the change to index (60.2) by the base index (187.1) to obtain the economic price adjustment factor = 60.2/187.1 = .32182790 or 32.1828%**
- 2. Multiply the base unit price (\$35.50) by the unit allowance (30%) to obtain the cost covered for this adjustment = $$35.50 \times 30\% = $10.65***$
- 3. Multiply the cost covered (\$10.65) by the economic price adjustment factor (32.1828%) to calculate the economic price adjustment amount = $$10.65 \times 32.1828\% = $3.43***$
- 4. Add the economic price adjustment amount (\$3.43) to the base unit price (\$35.50) to calculate the adjusted Tier Term 2 unit price = \$35.50 + \$3.43 = \$38.93
- (3) Example of adjustment calculation if two indexes are used:

A contract containing three (3), one-year tier terms was awarded on 24 March 2021. The date for receipt of final proposal revisions was 21 January 2021. The Tier Term 2 unit price (i.e., the base unit price in this example) is being adjusted under the terms of this procurement note. Tier Term 2 contains a unit price of \$55.00 and begins on 24 March 2022. The item is a 50/50 blend of nylon and cotton, therefore two indexes are being used: (1) Index WPU 034203 – PPI Commodity data for Textile products and apparel-Finished manmade, silk, and other natural fiber (excluding cotton and wool) broadwoven fabrics, not seasonally adjusted and (2) Index WPU 034201 - PPI Commodity data for Textile products and apparel-Finished cotton broadwoven fabrics, not seasonally adjusted. The corresponding unit allowance for index WPU 034201 is also 20%.

Calculating the base index: Average the final version of the index published for the 3 months preceding the date required for receipt of final proposal revisions (21 January 2021).

- (1) (Final version of index WPU 034203 for October 2020: 185.8; November 2020: 187.9; December 2020: 187.6) = 187.1*
- (2) (Final version of index WPU 034201 for October 2020: 158.3; November 2020: 158.3; December 2020: 158.3) = 158.3*

Calculating the adjusting index: Average the first published or final version (as applicable) of the index for the 3 months prior to the month in which the adjusting contract modification is effective (March 2022).

- (1) (Index WPU 034203 for December 2021: 246.591; January 2022: 246.745; February 2022: 248.606) = 247.3*
- (2) (Index WPU 034201 for December 2021: 178.728; January 2022: 178.88; February 2022: 185.634) = 181.1*

Calculating the change to index:

- (1) Adjusting index (247.3) minus base index (187.1) = 60.2 (index WPU 034203)
- (2) Adjusting index (181.1) minus base index (158.3) = 22.8 (index WPU 034201)

Calculating the economic price adjustment:

- 1. Divide the change to index by the base index to obtain the economic price adjustment factor.
- a. 60.2 /187.1 = .32182790 or 32.1828%**
- b. 22.8/158.3 = .14390819 or 14.3908%**
- 2. Multiply the base unit price by the unit allowance to obtain the cost covered for this adjustment.
- a. \$55.00 x 20% = \$11.00***
- b. \$55.00 x 20% = \$11.00***
- 3. Multiply the cost covered by the economic price adjustment factor to calculate the economic price adjustment amount.
- a. \$11.00 x 32.1828% = \$3.54***
- b. \$11.00 x 14.3908% = \$1.58***
- 4. Add the total economic price adjustment amount (\$3.54 + \$1.58 = \$5.12) to the base unit price (\$55.00) to calculate the adjusted Tier Term 2 unit price = \$55.00 + \$5.12 = \$60.12
- *In computing the base and adjusting indexes, the contracting officer will round the resulting figure to the first decimal place.
- **The contracting officer will round this number to the fourth decimal place.
- ***The contracting officer will round all dollar figures to the nearest cent.
- (d) Upward ceiling and downward floor on economic price adjustment. An upward ceiling and downward floor of no more than 10% of the applicable base unit price shall apply. The contractor agrees that the aggregate of the increases in any contract unit price under the terms of this procurement note shall not exceed 10% of the applicable base unit price, except as provided hereafter.
- (1) If at any time the contractor has reason to believe that within the near future

a price adjustment under the terms of this procurement note will be required that will exceed the adjustment ceiling or floor for any item, the contractor shall promptly notify the contracting officer in writing of the expected increase or decrease. The notification shall include a revised ceiling or floor the contractor believes is sufficient to permit completion of remaining contract performance, along with appropriate explanation and documentation as required by the contracting officer.

- (2) If an increase in the index would raise a contract unit price for an item above the current ceiling, the contracting officer may issue a contract modification to raise the ceiling. If the contracting officer does not raise the contract ceiling, the contracting officer will promptly notify the contractor in writing. If a decrease in the index would lower a contract unit price for an item below the current floor, the contacting officer may issue a contract modification to lower the floor. If the contracting officer does not lower the contract floor, the contracting officer will promptly notify the contractor in writing.
- (e) Invoices. The basis for prices payable under this contract is the latest adjusted unit price incorporated into the contract as of the date of order.
- (f) Retroactive adjustment. This paragraph applies only if the contracting officer selected "first published index" in paragraph (b)(3). If the Government has already paid for orders delivered during an adjustment period, the contractor may request a retroactive adjustment. The contracting officer will base the retroactive adjustment on the difference between a higher final revised index applicable to an adjustment period and the index values used in calculating the unit price for that adjustment period, subject to the adjustment ceiling in paragraph (d) and under the following conditions:
- (1) The request for equitable adjustment clearly establishes that the unit price adjustment for the adjustment period would have been higher if the final revised index had been used and identifies all invoices and payments to which it applies cites the specific index differences relating to the requested adjustment and provides a calculation of the total net price adjustment for items delivered during that adjustment period.
- (2) The total dollar change for items delivered is \$____[contracting officer fill-in]____ (\$500.00 unless otherwise stated) or more for the applicable adjustment period(s).
- (3) The contracting officer received the contractor's written request within 45 days following publication of the final revised index.

The contractor shall adjust its prices downward based on the difference between a lower final revised index applicable to an adjustment period and the index values used in calculating the unit price for that adjustment period, subject to the limitation in paragraph (f)(2).

(g) Revision of index. If the applicable index is discontinued or its method of derivation is altered substantially, or if the contracting officer determines that the index consistently and substantially fails to reflect market conditions, the parties shall mutually agree upon an appropriate and comparable substitute. The contracting officer will modify the contract to reflect such substitute

effective on the date the index was discontinued, altered, or began to consistently and substantially fail to reflect market conditions.

- (h) Final invoice. The contractor shall include a statement on the final invoice confirming it has applied all decreases required by this procurement note to the amounts invoiced.
- (i) Disputes. The "Disputes" clause of the contract applies to any dispute arising under this procurement note.

Important Notice: Availability of Solicitations

Availability of solicitations, FAR 5.102(d) applies, as our office no longer issues solicitations or amendments in paper form. Offeror should register to receive notification of this solicitation or solicitation amendments. The solicitation will be posted on https://www.dibbs.bsm.dla.mil//.

Important Notice: New Federal Business Opportunities FBO Website

Federal Business Opportunities (FBO) moved to SAM.gov. Visit SAM.gov today to preview new features like saved searches and the ability to follow notices. New to SAM.gov, please visit https://sam.gov/content/help for information about how to start your account.

Important Note on Foreign Content:

The Defense appropriations and authorization acts and other statutes (including what is commonly referred to as "The Berry Amendment" impose restrictions on the DoD's acquisition of foreign products and services. Generally, Clothing and Textile items (as defined in DFARS clause 252.225-7012) and "specialty metals" (as defined in DFARS clause 252.225-7014) must be grown, reprocessed, reused, melted or produced in the United States, its possessions or Puerto Rico, unless one of the DFARS 225.7002-2 exceptions applies.

Lack of response will be interpreted as non-interest. If you have any further questions, please feel free to contact me at Michael.e.oconnor@dla.mil or the Contracting Officer, Robert Singley at robert.singley@dla.mil