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Tender

Concession Contract for the Provision of Electric Vehicle Charging Points 2026 - 2041

Hampshire County Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-052734

Procurement identifier (OCID): ocids-h6vhtk-056bfe ([view related notices](#))

Published 1 September 2025, 11:24am

Scope

Reference

UN23287

Description

Hampshire County Council (The Authority) is procuring a Concession Contract for the provision of Electric Vehicle Charging Points along with the associated infrastructure and software to help deliver local, on-street Electric Vehicle (EV) charging infrastructure. This will be primarily for low (less than 22kw) power charger points to aid the transition to EV's and shift away from traditional petrol / diesel powered cars. The project is predominately aimed at supporting residents without off-street parking (i.e. driveways) by reducing the barriers of entry for EV take up.

To assist with the roll out of this project nationally, central government has allocated grant funding through the Local Electric Vehicle Infrastructure (LEVI) fund. The Office for Zero Emission Vehicles (OZEV), Energy Saving Trust (EST), The National EV Insights and Support Service (NEVIS) and PA Consulting are all involved with administering the fund. The Authority has secured grant funding of £6.662 million from LEVI. Further details can

be found here: On-Street Residential Chargepoint Scheme guidance for local authorities - GOV.UK (www.gov.uk). The grant funding will exclusively be allocated towards Standard [up to 7.9kW] EVCP and Fast [8kW to 22kW] Electric Vehicle Chargepoints (EVCP).

The Authority has been set a target by central government to provide a range of on-street charging points by 2040. The figures below have been set by The National EV Insights and Support (NEVIS).

The projected volumes for Hampshire are:

- 15,414 standard charge points [up to 7.9kW]
- 1016 fast charge points [8kW to 49.9kW]
- 848 rapid / ultra-rapid charge points [50kW and above]

Outside of the LEVI subsidy the Electric Vehicle Charging Infrastructure may be delivered in a variety of ways either through on-street provision or for example via 'hubs' within designated areas which may be existing car-parks / park and ride, or other sites as identified by the Authority. The contract may also include the requirement and cover, for example, delivery of Mobility Hubs or Section 106 agreements.

Estimated Deployment Numbers & Contract Value

It is anticipated that potential revenue generated over the lifetime of this agreement could be significantly impacted by the overall number of chargepoints installed and speed at which the Deployment Plan is rolled out.

For the purposes of this procurement, the value of this concession contract has been estimated and advertised as having an maximum revenue income of up to £4bn. This value as been estimated based on a target of 17,278 Electric Vehicle Chare Points (EVCP) being delivered within the first 5 years of the contract commencement, at 50% of total possible energy consumption available 24-hours a day and 365 days per year, at the maximum allowable tariffs rates adjusted for Consumer Price Index (CPI) increases on an annual basis.

The figures used for the basis of this estimate are available in Section 19 of Appendix 1 Technical Specification.

Please note, the contract value is an estimation and is no guarantee of revenue levels. Suppliers need to be aware the contract value will potentially be impacted over time by several external factors outside of the Authority's control which may further increase or decrease the contract value over its 16-year period (15+1). These factors may include but are not limited to:

- The take up of electric vehicles and their market price impacting future customer demand
- On-street charge point usage
- Developments in charge point technology
- Developments in electric vehicle and battery technology
- ChargePoint downtime for repairs and maintenance
- Developments in customer charging arrangements (e.g. the ability to charge customers via their domestic supplier billing arrangements)
- Future additional Government investment in Electric Vehicle markets and infrastructure
- Electricity price changes over time (we have attempted to account for these in our modelling)
- Local Government Reorganisation and potential future changes in Local Authority areas.

Any changes required to the contract, including value, will be managed via a contract change/modification process and supported by the appropriate statutory notices.

Total value (estimated)

- £4,000,000,000 excluding VAT
- £4,800,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 5 May 2026 to 4 May 2041
- Possible extension to 4 May 2042
- 16 years

Description of possible extension:

There is 1 contract extension with a maximum duration of 1 year and 0 month, and a value ex VAT of £ 250,000,000

Main procurement category

Services

CPV classifications

- 31158000 - Chargers
- 30163000 - Charge cards
- 31681500 - Rechargers
- 34920000 - Road equipment
- 34996300 - Control, safety or signalling equipment for parking facilities
- 38731000 - Token meters
- 42992000 - Special-purpose electrical goods
- 45213312 - Car park building construction work
- 45223300 - Parking lot construction work
- 50230000 - Repair, maintenance and associated services related to roads and other equipment
- 50324100 - System maintenance services
- 51110000 - Installation services of electrical equipment
- 51214000 - Installation services of parking meter equipment
- 63712600 - Vehicle refuelling services
- 71241000 - Feasibility study, advisory service, analysis

- 71242000 - Project and design preparation, estimation of costs
- 71243000 - Draft plans (systems and integration)
- 71244000 - Calculation of costs, monitoring of costs
- 71245000 - Approval plans, working drawings and specifications
- 71248000 - Supervision of project and documentation
- 71600000 - Technical testing, analysis and consultancy services
- 71700000 - Monitoring and control services
- 79342200 - Promotional services
- 98351100 - Car park services
- 45233300 - Foundation work for highways, roads, streets and footpaths
- 45310000 - Electrical installation work

Contract locations

- UKJ3 - Hampshire and Isle of Wight

Justification for not using lots

The Authority will not be lotting this contract and aims to appoint a single concessionaire to deliver the full scope of works and services in order to achieve best value for the organisation and the residents of Hampshire. Appointing a single concessionaire will provide a more consistent approach to the infrastructure and associated software, in particular any mobile application technology for payment which enables the residents of Hampshire to have a smoother overall user experience.

This approach will also provide the concessionaire with the best commercial opportunity to invest and grow within the market sector. Disaggregating this opportunity into Lots could put potential bidders off as the commercial opportunity is then limited, which could lead to sub-optimal value for money.

Submission

Enquiry deadline

7 November 2025, 5:00pm

Tender submission deadline

28 November 2025, 2:00pm

Submission address and any special instructions

<https://in-tendhost.co.uk/hampshire.aspx/Home>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

16 March 2026

Award criteria

Name	Description	Type	Weighting
Quality criterion 1 (Lot 0)	Q4: Scale of Solution	Quality	20.00%
Quality criterion 3 (Lot 0)	Q6: Delivery	Quality	15.00%
Quality criterion 5 (Lot 0)	Q8: Operation	Quality	15.00%
Quality criterion 2 (Lot 0)	Q5: Scale of Solution Scenario (Havant)	Quality	10.00%
Quality criterion 4 (Lot 0)	Q7: Delivery: Safe Working Practices	Quality	10.00%
Quality criterion 6 (Lot 0)	Q9: Social Value	Quality	10.00%
Price criterion 3 (Lot 0)	Commercial Assessment Schedule: Scale of Solution	Price	10.00%
Price criterion 1 (Lot 0)	Commercial Assessment Schedule: Scenario - Standard [up to 7.9kW]	Price	5.00%
Price criterion 2 (Lot 0)	Commercial Assessment Schedule: Tariff - Standard [up to 7.9kW]	Price	5.00%

Other information

Payment terms

The Authority is seeking a revenue share income via the tariff and a concession fee arrangement to provide a fixed fee income to the Authority to cover administration, staffing and management costs. Payments to the supplier to distribute the LEVI funding subsidy will be made. A purchase order will be raised through our financial system and on receipt of a valid undisputed invoice, this will be paid within 30 days.

Description of risks to contract performance

Local Government Re-Organisation (LGR)

The government wants all remaining two-tier areas in England to be restructured into single-tier unitary authorities and is termed Local Government Reform (LGR). This reorganisation is part of a broader devolution strategy to simplify local government structures, save public funds, and improve local accountability. LGR will impact the County of Hampshire as it currently operates a two-tier Local Government structure. It is anticipated that the new single-tier unitary authorities will be operational by April 2028 which will fall during the early stages of the infrastructure rollout of this contract. A section around LGR has been included within the Specification to note the known potential impacts at the time of tendering to help mitigate and minimise impact on the contract's infrastructure rollout and service delivery. The impacts that will most likely occur will include, but are not limited to, novation of the legal entities that the successful concessionaire may contract with. There are assignment clauses within the contract that allow HCC to assign, novate etc. the agreements to another body.

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Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Special regime

Concession

Contracting authority

Hampshire County Council

- Public Procurement Organisation Number: PBHM-7586-PWLP

High St, The Castle

Winchester

SO23 8UJ

United Kingdom

Email: Procurement.Support@hants.gov.uk

Website: <https://www.hants.gov.uk>

Region: UKJ36 - Central Hampshire

Organisation type: Public authority - sub-central government